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| C:\website\interim-xl.com\images\harmen-van-der-tempel-interim-xl.png  Tel: +31 6 46 84 23 31 info@interim-xl.com | Harmen van der Tempel  Manager/Director able to create smooth flow within organizations from an open attitude, well-developed empathy at all levels, cultural awareness, multidiscipline technical knowledge, and global business experience. Good understanding of customer needs.  Strong focus on running the business well which means primarily revenues up and secondary costs down (stay lean). I am the interface between people in Commerce and Technology including Innovation ensuring physical, organizational and process capabilities for successful business are and stay available. Strong negotiating and risk analysis skills. 'Soft skills' are essential to achieve solid cooperation with all stakeholders.  It’s my ambition to facilitate people and organizations in performing excellent financial results and achieving business objectives through strategic thinking, business planning, constant innovative approach, effective relationships, leadership and passion for people. |
| **Expertise**   * Operations Management * Project Management * General Management * Procurement Management * Contract Management (FIDIC) * Risk management * Supply Chain Management * International Consultative Sales * Design & Engineering processes * ERP / PLM / 3DExperience * 5S / Kaizen / Six Sigma * Management of Change   **Branche experience**   * Transport & Logistics * High Tech / Mechatronics * OEM supply *(both various metal and plastics)* * Design & Engineering *(Civil & Infrastructure, Public, Commercial & Industrial Building Construction, Aerospace and Automotive)* * Construction *(Civil Works, Dredging, Waterway & Road Building, Public, Commercial and Industrial Building,)*   **Strengths**   * Achiever * Alert * ‘Can do’ attitude * Cooperative * Cost reduction * Dedicated * Empowering * ‘Getting things done’ * Increase productivity * Motivator-Team builder * Interculturally sensitive * Solution-minded * Synergetic | **Work Experience**  **2009-to date, Managing Director, Temson BV**  Since 1995 (apart from 2008/2009) Temson has tendered and realised Projects for many different customers and markets, nationally and internationally:  *2014-2015:* **Interim Operations Manager** for TMG Buren BV   * Temporary taken over Operations to allow MD to focus on the Tender 2015 period   *2014-2014:* **Interim Operations Manager** for Uni Joint BV (part of Talis Group)   * Adjustment of ERP System, restore of OTD, improve profitability and competitive advantage   *2012-2013:* **Tender Manager** for Johann Bunte Bauunternehmung GmbH & Co. KG   * Tender for widening Julianakanaal, 34 km of dredging and reconstruction of canal * Including 3D D&C (with Groundwater Flow), Sheet Piling, Civil Constructions, Earthmoving, Deep Excavation and creating Water-resisting Clay Layers   *2011-2012:* **Contract Manager VTTI** for Avenue2 / Projectbureau A2 Maastricht   * Construction of double deck tunnel for A2 and local N2, City of Maastricht (proj. of > €1bln) * Negotiated and wrote independently between parties additional contract of > € 40 mln   *2009-2011:* **Bid & Project Director** for Fa. Gebr. van der Lee   * Setting up and managing tender and calculation department (based on UAV-gc/D&C/DBFM) * Scored 11 out of 21 tenders offered, all Waterway and Motorway (Re)Construction including all kind of Earthmoving, Civil Constructions, Soil Improvements and Road Paving   **2008-2009, Managing Director, European Transport Systems**   * Permanent employment * Part of the Van der Vlist Special & Heavy Transport Group / 110 FTE over all sites * Provides Value Added Logistics for virtually all manufacturers of Construction, Earthmoving & Mining Equipment (Caterpillar, Komatsu, Volvo CE, Doosan, Hitachi, Sany etc.) * Product Distribution Centres in the Netherlands, Belgium, Spain and Dubai * Business with customers in USA, Japan, Korea, China, United Arab Emirates, Brazil, Russia,   and all over Europe   * Final responsible for: P&L of all ETS companies, Global Sales and EMEA Operations * Multi-year contracts closed with four new major customers, including the first Chinese * Closed and signed on personal basis new multi-year contract with market leader for   Distribution Centres in Zeebrugge (B) and Dubai (UAE)   * Reason termination of employment: loss of order intake due to financial crisis / double mgt   **1995-2008, Managing Director, Temson BV**  *2007-2008:* **Interim Head of Assembly & Expedition** for Ahrend NV   * Interim Manager of Assembly Lines and Expedition Department, approx. 115 FTE * Restore mutual trust among members of MT Operations * Restore productivity by changing layout and structured management of department * Structural result of minus 12 FTE   *2003-2007:* **Branch Manager Design & Manuf. Trailers** for Van Eck Beesd BV   * Turnaround ERP-implementation, optimize Operations and Financial Processes * Professionalised all departments, including change of 2D to 3D fully modular design * Increase of productivity of > 70% on R&D, Engineering, Planning and Procurement |
| **Finished education**  **1984 –1988** University of Applied Sciences, Business Studies  Fontys Hogeschool, Eindhoven  **1982 – 1984**  Military Service, training NCO  NCO Parts Logistics  **1978 – 1982**  MTS Mechanical Engineering,  MTS Eindhoven  **Courses**  **2013**  3DExperience & Design Process (PLM/ALM), Dassault Systèmes  **2007**  Lean Manufacturing & Quick Response Manufacturing,  **2003**  ERP Optimisation, Isah  **2000**  Trainer NLP, Buysse Org. advies  **1989**  Total Quality Management  Rank Xerox  **Other positions**  **2001 – 2003**  Member ADO (Advisory Council for Sustainable Development serving College B&W of City of Boxtel)  **1999 – 2001**  Chairman School Board for Primary Education, Best  (after major management crisis)  **1985 – 1986**  Chairman Bedrijfskundig Genootschap, section Eindhoven  **Language skills**  **Dutch**  Mother tongue  **English**  Full professional proficiency  **Duits**  Full professional proficiency  **Frans**  Limited working proficiency | **1995-2008, Managing Director, Temson BV**  *2000-2002:* Project for Van Geel Systems BV (currently Legrand Nederland BV)  **Product Innovation Coach**   * Initiated, designed, engineered and provided Marketing/Branding of Soluflex® floor system * Proven to be a highly successful product line and is basis of product portfolio of Legrand * www.soluflex.nl/oplossingen-kantoren/veiligheid/kabelmanagementsystemen   *1999-2001:* Project for Kender Thijssen BV (currently part of Detron)  **Project Director**   * IT and biggest Computer Rental business in the Netherlands * Turnkey development of new Headquarter to replace 5 locations for 250 emp. (450 plnnd) * Developed A1-location for 13 floor building, 13,500 m² of which 5,000 m² offices * Fully flexible and environmentally friendly building concept, based on Earth-warmth * One fully integrated Control System for all disciplines of building installations   *1995-1996:* Project for Loades plc / Volkswagen AG Wolfsburg  **Liaison Officer/Project Manager**   * Deliver multi-use Welding Fixtures / Order of £ 6 mln * Engineering of multi-use Welding Fixtures for Prototypes and small series of Car Bodies * First Body to-be-built: Seat Toledo / Seat Leon for Volkswagen Brussels Plant * Coordinated VDA/Odette Data Connection between Wolfsburg (D) and Coventry (UK)   *1995-1999:* Strategic Sourcing Projects for Purchase Planning BV  **Strategic Purchase Consultant**   * Several branches and customers like: Kvaerneland, Spijkstaal, KHD, MTU Friedrichshafen   **1993-1995, Purchase Manager, VDS Technische Industrie (VDL Groep)**   * In period 1988-1995 revenues went up from NLG 11 to 23 mln, ± 100 employees * Purchasing Database screened, reduced Part numbers and divided into commodities * Reduced costs of Coiled Steel by 15% through international sourcing * Reduced integral costs of Purchase Package by 9%, incl. introduction of longterm contracts * Effactive implementation of ISO 9002   **1988-1993, Staff Member, VDL Groep**  *1991-1993:* **Investment Manager**   * Integrate and make (more) profitable of acquired companies within the VDL Group: * VDL NSA Apparatenbouw (Eersel, Assembly Shop) * VDL NSA Metaalindustrie (Veldhoven, Sheet Metal Shop) * VDL Parree (Sevenum, Plastics Moulding Company) * VDL Kunststoffen (Heeze, Plastics Moulding Company) * VDL Engineering (Chorley (UK), Allround Machining/Sheet Metal Shop for Parts) * VDL Belgium (Erembodegem (B), bend-in-bend pipe-bending company)   *1989-1993:* **Project Manager Construction Projects**   * Turnkey development and construction of Commercial Real Estate within the VDL Group: * VDL TIM Hapert (Hapert, Machining) * VDL Chroomwerk (Kerkrade, Plate Shop) * VDL Heesen Technocom (Boxtel, Livestock Equipment) * VDL Kunststoffen (Heeze, Plastics Moulding Company) * VDL Gereedschapmakerij (Hapert, Tooling) * VDL Assembly (Hapert, Assembly Shop)   *1988-1989:* **Jr Project Manager for VDS Technische Industrie (VDL Groep)**   * Heavy Press/Sheet Metal Shop, 15,000 m², including offices and moving in machines etc. * Full coordination of Construction Work and realisation of factory building   *Sept 1988:* **Assistant Production Planner at VDS Technische Industrie**  **1984-1988, Projects during University of Applied Sciences**  *1987-1988:* **Graduation Project at ASML, Mechanical Development Dept.**   * Development of software application for Project Management of multidisc. R&D-process * Optimise routing and Internal Order Process within Modelshop Mechanical Engineering   *1986-1987:* **Assistant Project Manager at Abbey Panels Ltd, Coventry (UK)**   * Change of Engine Suspension Structure of D4D-engine (Boeing 747), Rolls-Royce Aero Eng. * Aircraft Division Loades plc, very high strength sheet metal components in titanium & PK33 * Checked and changed all (Press) Tooling, Assembly Jigs and Checking Fixtures and Gauges |